#### **COMPANY PROFILE**



Feeding you and yours...





# WEVE GOT WHAT YOU NEED











#### **ABOUT US**

Richmond Farms is an agri-business producing a wide range of products that form a significant part of the daily nutritional requirements. The company was founded by a team of Zambians with a passion for sustainable production, processing, and the distribution of nutritious, high-quality food products.

The company has put in place a food integration system aimed at producing and delivering high quality and nutritious food products. Over the past few years, the company has scaled its supply and value chain by deepening its collaboration with small scale farmers and other suppliers growing various commodities to feed into the Richmond value chain. Some of the company's products include livestock, soya, corn varieties, beans, groundnuts, peanut butter, salt, honey, rice, vegetables, meat and edible oils, among others.

At Richmond Farms, we are dedicated to fostering an inclusive and diverse workplace, proudly upholding our commitment as an equal opportunities employer.

# **S** Vision

To be your destination for enriched nutritional value

#### 66 Mision

To become a leading and integrated agri-business by optimizing the value chain and supporting the production of high quality nutritious foods using sustainable and environmentally friendly methods.



**Integrity:** The strength of our relationships depends on our ability to build trust by acting with integrity. We aim to continuously act responsibly to leave things better than we found them, whether it's the people we serve, the teams we build, or the resources we put to use.

**Quality:** We are committed to delivering on quality in all our processes, ensuring that customer and stakeholder service delivery is of an exceptional standard.

**Innovation:** We are in constant pursuit of new ways and methods of delivering superior value to our customers and the broader stakeholder community. This is enshrined in our approach to research and product development.

**Sustainability:** We pursue an aggressive drive towards ensuring that we are an eco-conscious company, driving value by engaging in activities and processes that ensure long term sustainability.

**Customer Focus:** We aim to prioritize the needs and satisfaction of customers by understanding and meeting their demands.

#### **DISTRIBUTION NETWORK:**

Since commencing its operations, the business has expanded its distribution network and taken up some of the largest off-takers in the market as part of its customer base. The company's products are now available in over 300 outlets in Zambia serving some of the largest off-takers including Choppies, Cheers Supermarkets, Melisa Supermarkets, Spar, Ranches, Open markets, among others.

Additionally, we are also running close to 50 bulk edible oil stations country-wide. We remain committed to ensuring that we place our customers as our center of focus, making our processes well suited to the delivery of our products to our customers' satisfaction as we pursue our expansion program and enter new markets.

#### **BULK OIL STATIONS LIST**

Store	Location	Store	Location
Chingola Macro Bulk Oil	Chingola	Solwezi One Macro Bulk Oil	Solwezi
Chisamba Bulk Oil	Chisamba	Solwezi Weighbridge Macro Bulk Oil	Solwezi
Kabweold Macro Bulk Oil	Kabwe	Chilenje Bulk Oil	Lusaka
Kasama Macro Bulk Oil	Kasama	Mtendere Old Bulk Oil	Lusaka
Kasumbalesa Wholesale Bulk Oil	Kasumbalesa	Senanga Bulk Oil	Senanga
New Kp Macro Bulk Oil	Kitwe	Garden Bulk Oil	Lusaka
Wusakile Macro Bulk Oil	Kitwe	Ncc Bulk Oil	Ndola
Mtendere Macro Bulk Oil	Lusaka	Monze Bulk Oil	Monze
Mumbwa Road Macro Bulk Oil	Lusaka	Kapoto Bulk Oil	Kitwe
Chilanga Macro Bulk Oil	Lusaka	Livingstone Two Bulk Oil	Livingstone
Chazanga Bulk Oil	Lusaka	Kaoma Bulk Oil	Kaoma
10 Miles Bulk Oil	Lusaka	Mumbwa Butchery Bulk Oil	Mumbwa
Chunga Macro Bulk Oil	Lusaka	Chelstone Bulk Oil	Lusaka
Mazabuka Bulk Oil	Mazabuka	Kapiri Butchery Bulk Oil	Kapiri
Mongu Macro Bulk Oil	Mongu	Mpika Macro Bulk Oil	Mpika
Mufulira Macro Bulk Oil	Mufulira	Mansa 2 Bulk Oil	Mansa
Mumbwa Town Macro Bulk Oil	Mumbwa	Soweto Mini Macro Bulk	Lusaka
Nakonde Bulk Oil	Nakonde	Choma Bulk Oil	Choma
Namwala Bulk Oil	Namwala	Mpongwe Butchery Bull Oil	Mpongwe
Chifubu Mini Macro Bulk Oil	Ndola	Chili 1 Butchery Bulk Oil	Chililabombwe
Masala Macro Bulk Oil	Ndola	Sinazeze Bulk Oil	Sinazeze
Foxdale Macro Bulk Oil	Lusaka	Kitwe Wholesale Bulk Oil	Kitwe
Silverest Macro Bulk Oil	Lusaka	Ndeke Macro Bulk Oil	Kitwe

## **OUR PRODUCTS**

#### Meat Products

#### Agricultural Products

**Condiments** and Seasonings



Processed Foods

- Livestock
- Various meat products

- Soya
- Corn varieties
- Beans
- Groundnuts
- Rice
- Vegetables

- Salt
- Honey

- Peanut butter
- Edible oils

We take pleasure in partnering with others. Here are some of the clients we work with:

## **OUR CLIENTS**



cheers











Head Office Office Block, Plot 10937, Mwatusanga Road, Woodlands, Lusaka, Zambia

**Production facility** 

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